

ARI 2020-21 Campus & Seed Workshop

- Bill & Karey welcome all, and introduce Maral Kismetian
- Maral Kismetian – Research & Graduate Studies – Sponsored Programs –
 - Welcome & Overview of DRGS
- Svetlana Bagdasarov – DRGS Compliance Officer
 - Research Compliance
- Maral Kismetian – Research & Graduate Studies – Sponsored Programs – PI's and the Pre-Award process
 - Introduction
 - Pre-Award Process – Budgets, PIF's & Grant Launch
 - Q&A
- Nathan Zanoni - Foundation Financial Services – Foundation role in both the proposal and post award processes
 - Match – Cash, In-Kind, Pending & In-Hand
 - Project related cash match – what is allowed?
 - Verifying Cash & In-Kind match – Project stage
 - Letter of verification for in-kind match – Template samples available
 - Contracts/subawards as match (Shoua)
 - Q&A
- Bill Erysan & Karey DeBardeleben – InfoReady walk through
 - Required uploads
 - Cash Match and Co-PI's
 - InfoReady Live Walk Through
 - Q&A



2020-21 ARI Proposal Deadlines

- November 10, 2019** - System Pre-Proposals Campus Deadline (flexible – up to November 11, 2019) – Changed 10/29/19 KD
- November 13, 2019** - ARI System Pre-Proposal Deadline
- January 13, 2020** - *Last date to meet with Pre-Award to guarantee plenty of time to prepare your budget, PIF and current/pending support docs
- February 4, 2020** - Soft deadline InfoReady for Review and Revisions
- February 15, 2020** - Final proposal submission w/any changes is due on-line in InfoReady Review
- February 20, 2020** - Hard campus deadline to allow for routing approvals – NO PROPOSALS WILL BE ACCEPTED PAST THIS DATE
- February 26, 2020** - ARI submission deadline, System, Campus and Seed

* If you decide to submit a proposal at the last minute, your ability to set up a meeting with pre-award will be according to their workload at that time.

Fresno State ARI

Campus Policy & Procedures

Following are Fresno State Jordan College of Agricultural Sciences and Technology Campus Specific Policies for the 2020-21 ARI Proposal Cycle:

Application Deadlines: - Cover Page, ARI Call for Proposals

Campus Application Deadline – February 4, 2020, 5:00 p.m. PST – This internal deadline gives time for content review and revisions (if necessary), as well as revision of any documents that may be incorrect, or the addition of any document that may have been inadvertently omitted.

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**B. Types of Applications** – Pages 6 – 7, ARI Call for Proposals

### 4. New Investigator Funding –

Per the Call for Proposals, **“College eligibility for this new funding is campus specific. Fresno State will not be funding New Investigator grants for the 2020-21 funding cycle. Fresno State campus will only accept proposals for System, Campus and Seed funding.”**

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B. Allowable Costs – Pages 13 – 15, ARI PPM FY 2020-21

5. Project Personnel Added Compensation Policy – Fresno State Campus Policy

Additional Employment, or “overload” is permissible with Match Funding only on Fresno State ARI Projects, at the Dean’s discretion. IF it is shown that you are unable to meet deadlines on any research projects and/or faculty deadlines unrelated to research, the Dean may not approve overload or release time.

ARI funds used for added compensation is limited to release time for 12-month and summer salary only for 9-month faculty for the 2020-21 Proposal Cycle.

6. Travel –

- ARI PI Meeting – System projects, and Campus Projects over \$150,000 - Projects started prior to July 1, 2018 did not have the opportunity to build travel to the Annual ARI PI meeting in their initial proposals, that will be mandatory of all PI’s with System Grants, and Campus Grants of \$150,000 over the lifetime of the grant. CSU ARI has covered the cost of this for Fall 2017 and Fall 2018 for our PI’s and two students. This will NOT be the case for Fall 2019. **Be sure to modify your budgets for 2020-21 & 2021-22 to include the funds that will be necessary for travel for you and at least one student to the Annual ARI PI meeting in Sacramento in Fall, 2020.**
- ARI PI Meeting – Campus Projects less than \$150,000 or \$75,000 in a single year – while attendance for the Annual ARI PI Meeting is not mandatory at this level, **it is highly encouraged that the PI factor in the cost for the PI or Co-PI and at least one student to attend this Annual Meeting at least once during the lifetime of the project, and apply to present either an oral presentation or poster presentation on their ARI Project.**

ARI Match

Cash Match: Examples of Cash Match can include:

- Existing Foundation Grant funds associated with like research
- Funds from industry partners (Dupont, Verizon, PG&E, etc.)
- Funds from other federal or state agencies (NSF, USDA, CA Energy Commission, CA Dept of Water, Ca Dept of Food and Ag)
- Funds from other CSU Campus Foundation/Auxiliary funding sources

An allowable Cash Match must directly benefit, and specifically apply to an ARI or ARI master grant funded project. Cash match funds must be project related and verified before an Approval to Expend will be issued for the project.

In-Kind Match: Current and prior examples of In-Kind Match include:

- Industry Partner – Verizon Ag Tech Professional services, hardware, software, support, monitoring, etc. These services must be broken down to value each item of the goods and services provided
- Industry Partner – Donation of beef products for whole muscle testing
- Industry Partner – Instrumentation, data collection, data control and management
- USDA – Greenhouse and growth chamber space, tech assistant support, lab equipment and supplies
- Local Agency – Review materials and tech advice, outreach, support on technology dissemination through Grange network

Allowable In-Kind Match must directly benefit, and specifically apply to an ARI or ARI master grant funded project. In-kind match must be project related and verified before an Approval to Expend will be issued for the project. For more detailed information on In-Kind Match, please refer to page 8 for the 2018-19 Call for Proposals

Match Allowability - Per 2020-21 Request for Proposals, page 9: “Cash or in-kind match originating from any CSU State General Fund allocation, any other ARI funded program, previously funded ARI projects or other donations which have been previously utilized as match for other projects is specifically prohibited from being used as external match. ARI and ARI master grant funding do not qualify as reciprocating match. Unrecovered indirect costs are no allowed as part of a match. CSU Project personnel are not allowed to count their volunteer time on ARI projects as in-kind match.”

Company Letterhead (In-Kind Match Template)

Date:

Dr. _____
CSUF Department of _____
2360 E. Barstow Ave, M/S VR89
Fresno, CA 93740

Dear Dr _____,

_____ Company is pleased to provide the following In-Kind Match support of your 2019-20 ARI proposal entitled " _____ " as follows:

Use of the Laboratory @ \$4,000/day for 3 days	\$12,000
Technical services to include: List services and value per hour, for anticipated hours per year, totaling \$2,000/year for 3 years	\$6,000
Use of the following instrumentation, valued at a daily use rate of \$_____ for 20 days per year, totaling \$3,000/year	\$9,000
Data Control and management that consists of _____ _____ for a total of \$6,666.67 / year for 3 years	\$20,000
\$15,666.67/yr 2019/20, 2020/20, 2021/22 Total In-Kind Donation	\$47,000

We look forward to the results of this research project and welcome the opportunity to work with you and your Fresno State team and on this Agriculture Research Institute project.

Sincerely,

John Smith

Company Letterhead

(Cash Match Template)

Date

Agricultural Research Institute (ARI)
California State University, Fresno
Campus Review Committee

RE: Letter of support and financial commitment

Dear Review Committee,

We are (Company Name), located in (Location), and engaged in the business of (Type of Business).

For the grant proposal submission by (PI Name), entitled (Full title of proposal) submitted to ARI for this proposal cycle, we are partnering with Fresno State faculty member (name of faculty member).

Their research is relevant to our business, and outcomes will have significant benefits to our business and/or the industry.

If this project is funded, we are committed to cash match support in the amount of (amount per year).

Sincerely,